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Beau Adams

*Executive
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As well as being Executive Vice President of Business Development, Beau Adams is also a Registered Representative and Registered Investment Advisor. Beau has built and managed nationwide sales efforts specializing in the retirement plan consulting marketplace. Beau joined Benefit Consultants Group in 1996 after spending a number of years as a registered representative working in the Government and Non-profit retirement plan market with the Travelers Group.

Throughout his career, Beau has worked in every aspect of qualified plan sales, design and administration. This comprehensive retirement plan experience has created a unique perspective that draws from many disciplines including; operational, regulatory, investment, participant behavior and plan sponsor needs.

Beau is often a featured speaker in many arenas including the Pennsylvania Bar Association, National Broker Dealer Conferences and countless Retirement Plan Sales Training Seminars. Beau has a degree in Finance from Rider University and has earned the professional designations of Qualified 401(k) Administrator and Qualified Pension Administrator through the American Society of Pension Professionals and Actuaries.